2017 Annual Report



Our Success Story Continues



مجموعة الاتصالات الفلسطينية PALTEL GROUP



Social Responsibility



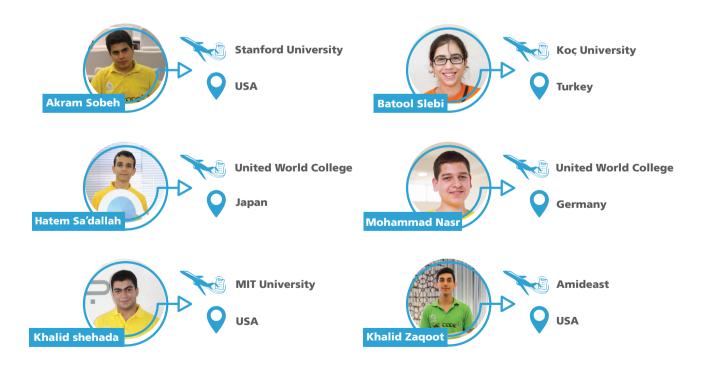
Code for Palestine

Another successful year for Code for Palestine program that was launched in 2015 as one of the most vital and significant programs in technology education and entrepreneurship in Palestine. The program focuses on distinguished student's, with a passion for coding and computer science, that are aged between 14-15 years old from Palestinian secondary schools.

The three-year Code for Palestine program aims to encourage young people to find their purpose in the fields of computer science, technology, engineering, and mathematics. The program builds critical and design thinking skills as a complement to programming skills. It also enhances students' thinking skills by encouraging their entrepreneurial capabilities.

Students are enrolled in the program for more than 60 hours, which consists of periodic meetings throughout the year, along with 92 hours of training for a two-week intensive training camp during the summer months. Students are trained by a group of students from Stanford University, keeping in mind that the annual summer camp is held in the West Bank and Gaza simultaneously, where students receive training in design thinking, project management and entrepreneurship, as well as tutorials on programming basics such as Python, HTML, CSS.

This year, the program was an exceptional one, as it consisted of the first cohort of students to graduate from the 3-year program. The graduation ceremony consisted of six projects: three in Jericho and the remaining three in Gaza. Due to the advancement of the program, the following students were able to receive scholarships from international universities and institutions.



Code for Palestine Students

2015

2016

2017



Gender Percentage of Students

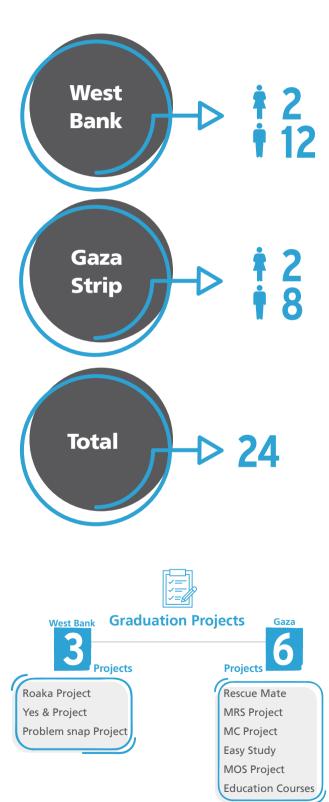
Male 64%

Female **36%**





Code for Palestine Graduates



Khaled AlHindawi





On my first day of the program, I was not able to write a single line of programming code, and I only knew a few of the other participants.

Code for Palestine was an experience that changed my life. I would consider my enrollment in the program as one that greatly influenced me and has given me many opportunities. I have been able to accomplish things I was not able to do in the past, and this is thanks to Code for Palestine, as it will have a lasting impact on me.

Over the course of two years, I was exposed to many added value qualities, as I received training from Stanford University graduate students in programming, leadership, and design thinking. It was a whole new experience for me, as I learned new skills though creative games and methods. I reached an advanced stage in programming and innovation

I made new friends, met new people, and had an exchange of ideas and experiences. We participated in programming and building concepts. We shared so many things, even laughs and new friendships.

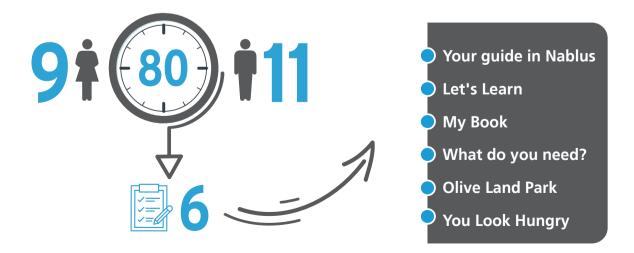
That being said, I would like to express my thanks and gratitude to Paltel Group for giving me this opportunity and to the staff and trainers for their continuous support and dedication.





Summer Code Program

In order to take advantage of the summer holidays for school students and to develop their skills in learning technology and programming, Paltel Group, in cooperation with the Jabal Al-Nar Club in Nablus, implemented a Summer Camp that targeted students aged between 14-16 years old. The Summer Camp consisted of 80 HTML training hours. At the end of the training, students presented six projects that they worked on throughout the course of the training.



Refugee Code Week

For the first time in Palestine, the Foundation launched the Refugee Code Week initiative in collaboration with SAP, the UN Relief and Works Agency for Palestine Refugees and other community institutions, such as Development Partners and UNRWA schools to provide training in coding to refugee students aged between 8-11 years old. It consists of a group of programming trainers who have received previously been trained through the Scratch program.





Refugee Code Week



Global Entrepreneurship Week

Paltel Group strives to promote the concept of entrepreneurship. The Global Entrepreneurship Week in October 2017 was a model for the Foundation's work in fostering leadership, excellence and innovation. Global Entrepreneurship Week is an awareness platform that seeks to create opportunities and aspirations in order to construct an environment that is conducive to entrepreneurs from around the world to share experiences and ideas and create a boosting economic growth.

This event also targets young Palestinian entrepreneurs, start-ups owners, public and private sector employees, students, managers, and all those interested in expanding their entrepreneurial expertise. It is also a local platform for the public and private sectors in Palestine (for large companies and small or medium businesses) to understand how to create the best environment for entrepreneurship for small and medium enterprises.

Global Entrepreneurship Week is the world's largest event for creative business leaders. People from more than 170 countries took part in the event, including 2,500 participants in Palestine in three major events in the West Bank and Gaza, Palestine's participation in the Global Entrepreneurship Week this year is the fifth consecutive session this year. It included competitions, panel discussions, training sessions and presentations. The following activities were carried out within the World Entrepreneurship Week



Get in the Ring For the third consecutive year, Get in the Ring competition was run in Palestine, as the first time was initiated in 2015. Get in the Ring is a global competition performed in more than 70 countries worldwide. It provides participants and their young and promising projects with a platform to communicate with the target audience, including investors and partners. Participants competed according to five evaluation criteria's: Skills and managerial experience and achievemens, level of sales and revenue, partnerships, and potential investments.

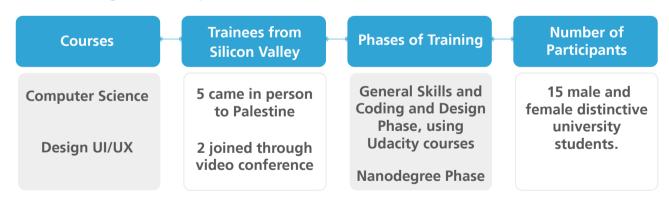
The Startup Weekend Special Needs activity focused on integrating individuals with special needs by highlighting their necessary roles within society. This aims to develop their entrepreneurial skills by sharing ideas, competing, team work, brainstorming, and establishing a potential company during the weekend. This year, 20 leading teams participated in the event and developed their ideas and primary models to help solve the problems of personas with special needsThe event was attended by 80 young men and women from all disciplines who were selected from among the participants in the camp, 55 of whom are motor, hearing and visual disabled. The rest of the youth offered ideas and experiences that serve disabled individuals, of which three pilot projects won. First place projectwas qualified for the international competition under the "Bridges" project. «Online Work» ranked second and «I Can» finished third. "Bridges" project, which ranked first, is a website idea and application for smartphones that presents special employment opportunities only to people with special needs and allows them to apply and compete. This helps them to access the labor market and exploit the opportunities available to them in a better and easier manner.

Startup Huddle During the World Entrepreneurship Week, in cooperation with Techno Park, a meeting was held at BirZeit University, where business leader's and as entrepreneurs attended. It was a meeting where entrepreneurs demonstrated their projects and discussed their entrepreneurial experiences.

Code & Design Bootcamp

In August 2017, Paltel Group organized the first summer camp for programming and design thinking targeting university students in Computer Science (CS) and Design (UI/UX). The training camp consisted of training sessions with experts from Silicon Valley and online sessions. The training camp focused on personal and design thinking skills as well as technical knowledge of programming and design topics to ensure that participants are trained to engage in the labor market, whether through personal projects or jobs at local and international companies and institutions.

Code & Design Bootcamp Statistics















Mohammad Jarrar



My participation at Code & Design Bootcamp training camp has been very rewarding and just an overall outstanding experience. I worked and learned endlessly from trainers who possess international expertise in the fields of IT; it deeply enhanced my knowledge in coding and design thinking. It allowed me to be more creative in ways I was not aware of, such as finding solutions to solve problems and selecting the most appropriate solution through the use of design thinking by implementing the best approach with excellent quality. It allowed me to be an effective group member and be a great team player.

The training camp had a positive impact on me on personal and social levels. It also contributed to selfdevelopment and enhanced my time management in a more effective and efficient manner.

I thank Paltel Group for providing me and my colleagues with this amazing opportunity. And I would also like to thank the trainers who were dedicated to each and every participant throughout the course of the training.

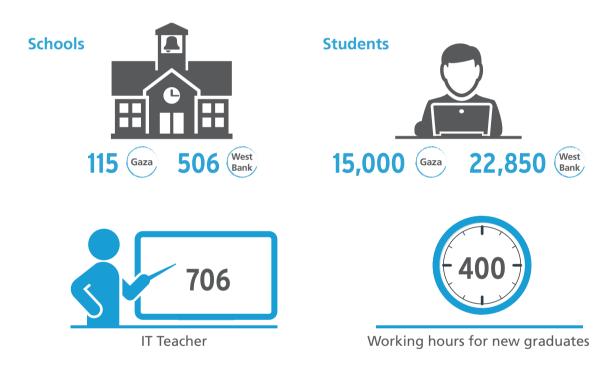




Hour of Code

For the fourth year in a row, Jawwal launched the global campaign "Hour of Code" with the participation of more than 180 countries around the world. The "Hour of Code" campaign is the largest global technological education event to be organized by the non-profit organization code.org. It aims to motivate worldwide students and people of different ages and groups to learn about programming basics and languages in a fun learning environment. The event was attended by 140 million students from all over the world and from different age groups. World's most famous programmers have co-organized the "Hour of Code" campaign. Technology teachers were trained in addition to a group of students who obtained scholarships from Paltel Group, who participated in the campaign.

Hour of Code Statistics



Google HashCode

Jawwal and PalTel launched the global programming competition google HashCode, with the participation of more than 150 Palestinian programmers. It was implemented by Paltel Group Foundation for Community Development at Jawwal HQ in Al-Bireh, and the of Paltel HQ in Nablus and in Gaza, The competition aims to engage developers around the world in solving a real software problem at Google Company, Developers can participate in the development of their software skills on a global level and compete with other developers from around the world.

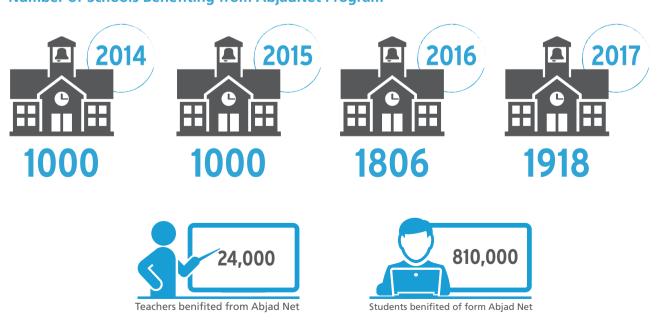
HashCode Contest

Google HashCode		
Implementation	Paltel Group Corporation	
Sponsorship	Jawwal and PalTel	
Location	Al-Bireh, Nablus and Gaza	
Participants	150 developers split into 35 teams	
Contest Results	It achieved high quality results, as it was a vital achievement for Palestine to be able to participate in such a reputable contest, which contributes putting Palestine on the world map.	

AbjadNet Program

Paltel Group and the Ministry of Education and Higher Education launched the fourth phase of the AbjadNet program, which includes free connection of all Palestinian public schools to the Internet. Paltel Group connected 1,000 schools every year within the first two years and 1806 schools during its third year. The number of schools that have been connected this year reached to a total of 1918. The program contributes to the continuity of electronically developing the Palestinian curriculum. In addition, three computer labs were installed in the schools to reach 13 laboratories within the program. The Ministry of Education highlighted the importance of the AbjadNet program for schools and its benefits. The Internet is considered as one of the most important sources of communication between the Ministry and the public schools and school directions in Palestine. It connects schools through the e-school environment, e-learning, etc. The digitization and intelligent learning project is one of the projects which mostly need the Internet as a major source of knowledge and learning.

Number of Schools Benefiting from AbjadNet Program



Paltel Education Technology Events

Paltel hosted Khaled Al-Ahmad, who is an expert in social media, to present specialized workshops at An-Najah National University in Nablus, Birzeit University in Ramallah and the Arab American University in Jenin. The workshop included explanations of the latest developments in the social networking world and how to manage them correctly. PALTEL supported the First Media Week "Social Days" in the Gaza Strip, the first and largest event in the field of media in Palestine, which was held over three days to host the most knowledgeable experts in the field of media both locally and internationally.

Paltel sponsored the activities of the Technical and Professional Training & Education week in Gaza, which aims to contribute to the promotion of professional and technical education and training and to make it a foundation for youth employment as well as to develop employment opportunities in the community.

Startup Grind Gaza

Startup Grind is a community of entrepreneurs based on dialogues with entrepreneurs, business leaders, innovators and investors, as well as successful local and international experts who share their stories in the course of their construction of his/her successful companies. The activities of Startup Grind in Gaza were launched with the support of Paltel Group, where the initiative was able to create outstanding results regarding the number of events and activities it has established.

Startup Grind Gaza in numbers

Indicator	Value
Number of events held during 2016, 2017	12 activities were supported by Paltel Group
Number of foreign guests in events	4 including investors and owners of investment funds
Number of local guests in events	17 including project owners, successful entrepreneurs, and business incubator managers and businesswomen
Number of attendance at events	About 700 young men and women benefited from Startup Grind activities in the course of the activities held, and hundreds of others benefited from the electronic content on the page
Startup Grind team	3 core members as well as 6 male and female volunteers
Sites of the event	The Startup Grind events were held in 3 different locations in Gaza



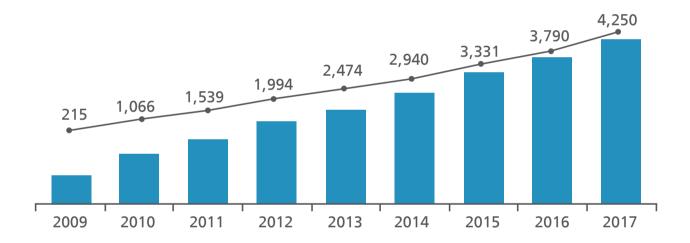


Paltel Group Scholarships Program

The Group continued its pioneering role in empowering Palestinian students by continuing to implement and develop the University Scholarships Program. This year, 550 university and vocational scholarships were distributed, making the number of students who have received a scholarship reach 4250 since the program was launched.

Paltel Group has adopted specific criteria covering marginalized groups, and has given them the opportunity to complete their education. A total of 100 scholarships have been allocated to vocational education, including priority areas for the local market, which effectively contribute to the Palestinian labor market by increasing technical and professional skills, in addition to allocating 50 scholarships in science, following an agreement with the Ministry of Education in accordance with self-interest for male students to supplement secondary schools and promote scientific education among young people.

Cumulative Growth in number of Students benefiting from Scholarship's Program





Percentage of students benefiting from PalTel Group Scholarship by specialization



21%



35% Engineering & IT



21%
Administration



5%
Nursing & Agriculture



5%



YOSpecial Education

1%

X

5%

Vocational education



6%

Other Specializations

Percentage of beneficiaries male and female

Hadeel Samhan



As a senior civil engineering student, I would like to thank my father, family, and Paltel Group for supporting me throughout my studies.

5 years ago, I earned a high school average of 96.2%. My father was retired and could not afford my university fees, as I also had two other sisters enrolled in university.

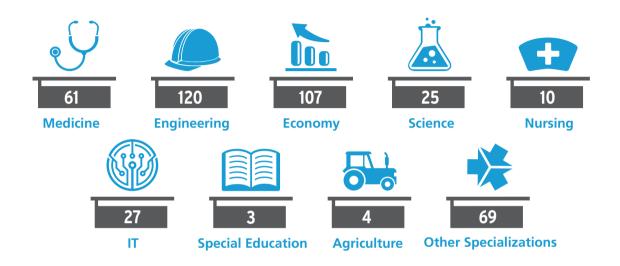
I applied to the Paltel Group Scholarship program, which my application was accepted, and I started my studies right away. The scholarship was not limited to financial support only; it also extended to moral support, as we were involved in social programs and volunteer work, such as the "Student to Student" initiative and activities within Paltel Group Alumni Association. I am extremely grateful for this amazing opportunity, as I am especially thankful to Paltel Group! Thank you!





Paltel Group Alumni Association

Paltel Group Alumni Association was established in 2014, as 115 new graduates joined the association this year. The current number of members of the Association is 426. They all hold university degrees in various disciplines. The Association seeks to serve graduates and encourage networking to enrich the culture of exchanging among its members by providing a number of scholarships.



Ibrahim Al-Yaziji







I would like to express my utmost gratitude to Paltel Group for giving me the support I needed to complete my education. I am proud to say that I was able to graduate from university due to Paltel Group's Vocational Program.

The program was the main reason my colleagues and I were able to complete our academic studies. As such, I encourage each person to go back to university and continue their studies, despite not being financially capable of doing so; as Paltel Group sees your potential and will help you towards completing your education.

Paltel Group's Vocational Program gives each Palestinian individual the opportunity of fulfilling his/her dream by providing them with the financial assistance that they need, in order to better themselves and create a shift of change.

I am confident that I will bring change to Palestine one day, due to the opportunity I was given, and build a brighter Palestinian future filled with development and innovation.



"Student to Student" Initiative Teach me!

The "Students to Student" allows students to take responsibility for teaching a number of low-income school students. A total of 47 new students enrolled this year, bringing the number of students enrolled in this initiative to 357, benefiting a total of 1282 students.

Through the "Teach Me" initiative, a group of Paltel Group employees financially contribute to the scholarships program for students of financial circumstances.



Ifad Program

Launched in 2012, in collaboration with Birzeit University, Paltel Group continues to implement the Ifad program. The program provides Birzeit University lecturers with the opportunity to obtain a Ph.D degree from accredited, international universities with specializations required by the University. This year, an additional 14 lecturers were selected for the program, of whom 9 fully completed their studies and returned to join the University, while six lecturers are still completing their studies.

Educational Programs Supported by PalTel Group 2017

Project	Implementer	Number of Beneficiaries
Honor of outstanding students in the General Secondary Examination "Injaz", in addition to outstanding university and college students	Jawwal	1300
Career days in universities	PalTel	1500
Students' training program and embracing students' graduation projects in cooperation with An-Najah National University	PalTel	100
Second International Conference for Learning and Teaching in the Digital World	PalTel	2200
Elementary education for the wooden scouting badge and the First Palestinian Scouting Forum	PalTel	100
Winter and summer camps and clubs	PalTel	3000
Over 20 summer camps for children	Jawwal	2500







The Right for Decent Life Program

Launched in 2010, the Right for Decent Life program aims at empowering Palestinian families living in poverty by implementing income-generating projects. The program helps lift Palestinian families out of poverty by acting as a mean of enhancing their natural, financial and physical resources.

It is a partnership between the association and beneficiary, through the provision of technical support and management assistance and supervision, along with project operation and marketing implementation. The project is a paradigm of providing women with viable employment opportunities by creating sustainable projects.

Supervising Society	Project	Number of Beneficiary Families
Qarawat Bani Zaid Ladies Association / Ramallah	Society Kitchen Project	5
Rural Women's Association / Susia	Wool Textile Project	8
Youth Club of East Nazlah / Tulkarem	Poultry and frozen meat	9
Women from Hebron	Kitchen project and food processing	4



Paltel Group continues to support fishermen in the Gaza Strip by providing more than 41 boats to 127 fishermen families, as a total of 412 families have benefited from the program thus far.

Distribution of families that benefited from the Right for Decent Life program is as follows:



The Group also supported associations serving community groups through:

- Restoration of buildings for various associations
- Supporting associations with electric power plants
- Rehabilitation of streets
- Professional women's projects



Hadara also provided free internet services to many charities and service centers

Associations benefiting from free Internet services during 2017



As a part of Paltel Group's corporate social responsibility initiatives, Paltel gave Mohammed Duweima the opportunity to role play as general manager of Paltel for an entire day; fulfilling Mohammed's dream to be a manager and directly discuss this with Paltel's actual General Manager.

In early 2017, Jawwal distributed hats, scarves, and gloves in the old city of Hebron, spreading warmth to those who need it most.



Projects with a social developmental dimension Paltel Group and its companies have been supporting the following projects throughout 2017:

Project	number of beneficiaries
Supported and sponsored the campaign "Ammar Ya Balad" to strengthen the national products in the city of Qalqilya	1500
Participation with citizens in the activity of the "fridge" amid hot weather to ease the hot air in the Gaza Strip	6000
Supporting the Development and Creativity Association of Balad for the implementation of the educational program for children of Autism	1300
Local Society for Community Services in Deir El Balah by equipping the education unit for treatment and rehabilitation in order to rehabilitate people with special needs	500
Equipping the physiotherapy unit in the local committee for the rehabilitation of individuals of special needs at Al-Ain camp Income-generating project	3000
Providing an elevator for the Municipality of Salfit to help the disabled and the elderly to benefit from municipal services	60000
Providing medical equipment to This is My Right Association for individuals of special needs and providing a source of income for the association and the advancement of physiotherapy services	500
Rehabilitation of the ground floor of the Ahbab al-Aqsa Association to provide a source of income and advancement of physiotherapy services provided to individuals of special needs	30
Equipping the Shaarawya Charitable Society for people with special needs in Attil by providing social and medical services	6000
Support Al-Tadamon Charity Foundation by providing medical headsets to people with hearing loss	18
Fundraising breakfast at Yasmine Charitable Association for the care of children with special needs	200
Support of the Jabalia Rehabilitation Association in order to help individuals with cerebral palsy	1500
Provision of medical equipment for the Till Charitable Society- Til Clinic and Till village residents	6000
Supplying the Polyclinic of Akraba Society with digital radiology system	3500
Provision of medical equipment for the Association of Rural Citizens/ Fahmah to improve public health services	4000
Providing the necessary equipment for infant incubators for the Palestine Red Crescent Society in Tulkarm	2000
Providing necessary medical equipmen to the t Muscat Health Center in the Municipality of Jaba in Jenin	50000
Qualifying the sanitary unit in the public park of the municipality of Asira al - Shamaliya	30000





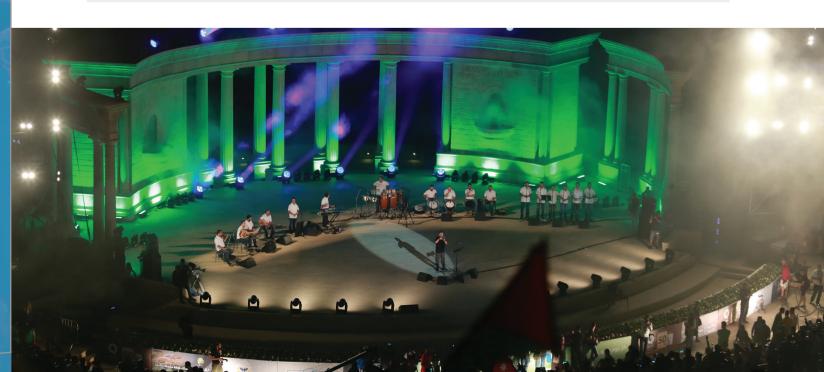


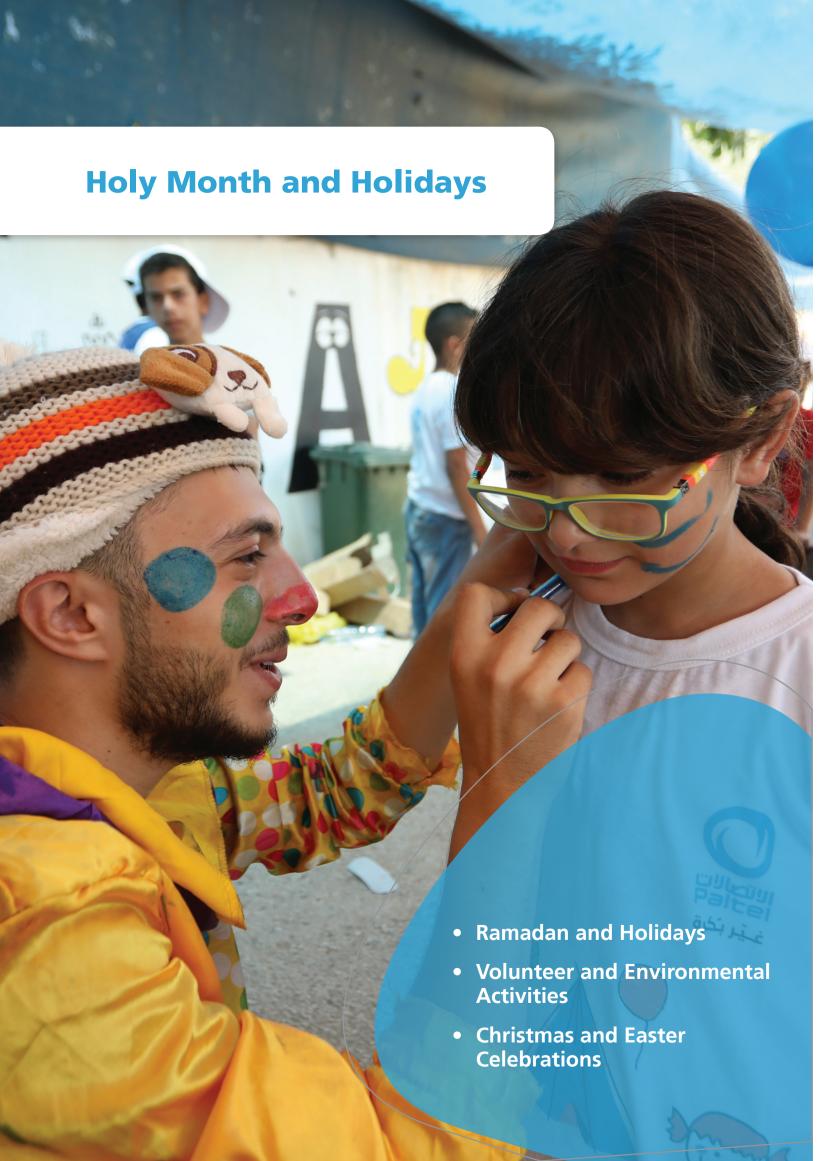


Paltel Group invests in the Palestinian arts and culture in order to preserve the Palestinian cultural identity and heritage, to consecutively be the driver of economic, social and environmental dimensions of sustainable development within the Palestinian society. The Group supports the Palestine International Festival, the Heritage Festival, and as well as many other cultural activities.

Paltel Group Support of Cultural Events 2017

Activities and events	Number of beneficiaries
Support the Palestine International Festival, which was launched in the governorates of Gaza, Ramallah, Nablus and Jenin, where 14 local and international art and cultural performances were presented	13850
Supporting the activities of the Mahmoud Darwish Cultural Foundation during the year	800
The launch of the first social media club "Jawwal Social Media Club" to include the largest gathering of activists on social media	2000
Palestinian Heritage Week in Birzeit (Al-Rozana Heritage Festival)	1500
Concert of the artist Omar Abdalat on the stage of the city of Rawabi	23000
Concert of artist Mohammed Assaf at the theater of the city of Rawabi	25000
"Bethlehem Life" Festival in Bethlehem	10000
Birzeit Nights Festival in a popular atmosphere of	15000
International Youth Film Festival, which was launched in the city of Ramallah to tour all the West Bank governorates	2500
First Photo Festival – the first of its kind in Palestine	1000
"Leave a fingerprint and instill a smile" campaign to promote the concept of volunteering and the importance of agriculture among children in the Al-Istiqlal Park organized by the Municipality of Al-Bireh	2000
Eighth Olive Festival in national and popular atmospheres	2000
10th Heritage Festival amidst a wonderful national atmosphere in all Palestinian cities	20000
Renovation of Yabos Center in Jerusalem's in order to support the steadfastness of Jerusalem institutions	40000
Oud Worman Festival, which included a number of events and theatrical performances by Palestinian artists	3000







Paltel Group celebrates the holidays with a variety of initiatives and campaigns. During the Holy Month of Ramadan 2017, Paltel Group launched the "Change - Build" initiative by supporting six groups of university students from various Palestinian universities throughout the West Bank and Gaza Strip, as the groups organized a clothing bazaar in the old city of Nablus for people in need.

The "Dream" team from Ramallah distributed cards for children to write down their dreams and help them achieve those dreams. The "Hope" team from Bethlehem carried out activities for children and the elderly at the Beit Jala hospital. The "Ahl Al-Khair" team from Gaza took the initiate to provide street lights within poor areas.

In addition, Shajaiya Park was rehabilitated by the Shajaiya team, along with the rehabilitation of a number of houses in the Gaza Strip by the Hayatkon Asal team.

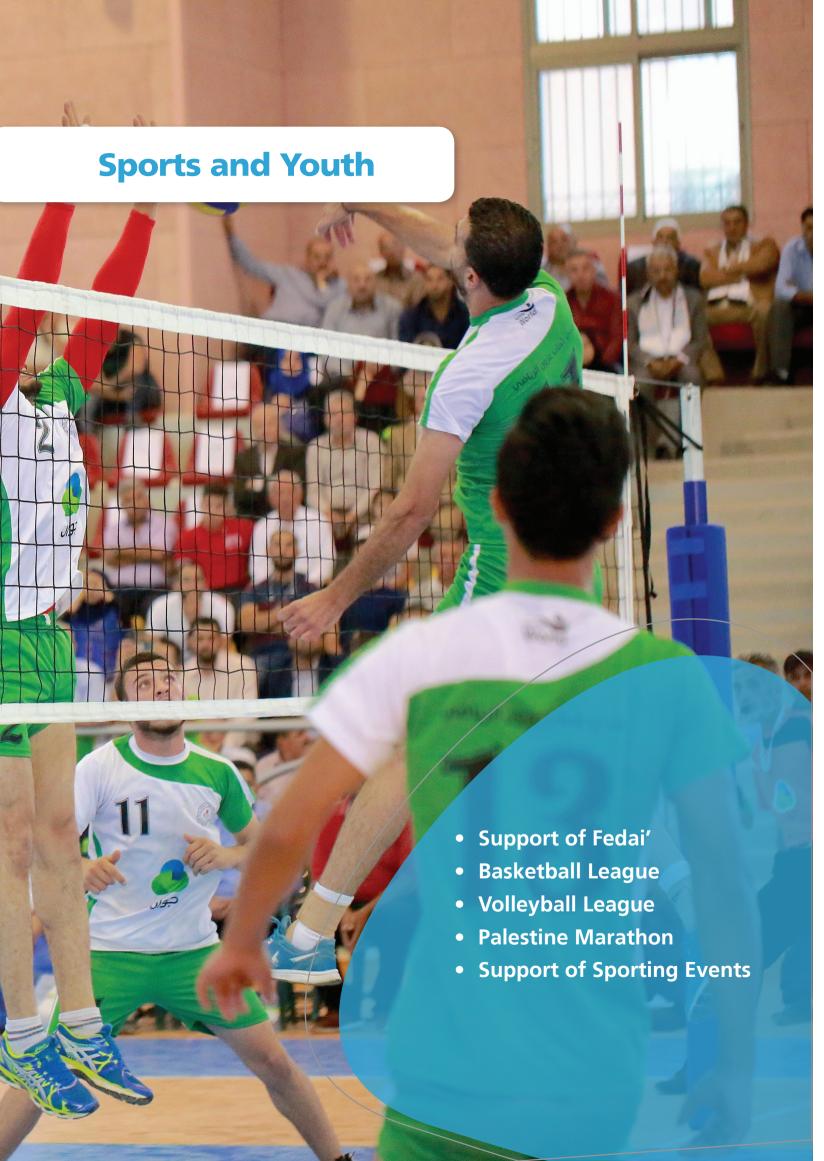


Paltel Group and its companies have supported many events on national occasions during 2017

Activity / Event	Number of Beneficiaries
Palestinian Arbor Day	500
Participation of Civil Defense Officers and Officers in World Civil Defense Day	1200
Honoring women leaders in various fields throughout the country on the occasion of Women 's Day	2200
Reviving Mother's Day with Palestinian mothers throughout the country	10000
Reviving Palestinian Children's Day by visiting sick children in hospitals and spreading The joy on their faces	300
Participation in Land Day revival	2100
Participation in the celebrations of the Christmas and the glorious Passover in Bethlehem, Ramallah and Gaza	22500
Convoy of Ramadan in various cities of the West Bank with the participation of Paltel and Jawwal in a wonderful Ramadan atmosphere by presenting Gifts for children	120000
Al-Mawlid Al-Nabawi Festival in Gaza during ramadan	10000
Sponsoring a number of Ramadan tents in the West Bank and Gaza to revive the Ramadan nights	18000
The revival of Ramadan nights and the distribution of sweets to people in the Old City of Jerusalem and Hebron	5000







Sports and Youth

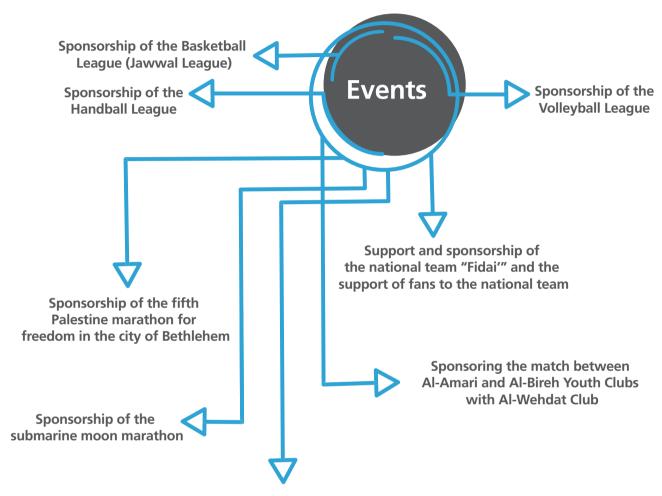
In 2017, Jawwal sponsored many sports and youth activities to enhance the sport and youth development in Palestine. Jawwal has been the main sponsor of the Palestine National Football Team- Fedai', the Palestine National Basketball Team, and Palestine Volleyball Association, along with additional sports leagues and clubs.

The Palestine National Football Team, Fedai, has been increasingly successful since their historic Asian Football Confederation Asia cup debut in 2015. During their matches, an atmosphere of sportsmanship and nationalism take over the stadiums, with cheering fans rooting for their Palestinian team to win, especially during their win at the Faisal Husseini Stadium in Jerusalem.

With the sponsorship from Jawwal, Fedai' has been winning endless matches that has qualified them to participate in the 2019 Asian Cup.



The most prominent sporting events during 2017



Sponsorship of the Jerusalem Lanes in an atmosphere of enthusiasm in the Old City of Jerusalem

PalTel Group Foundation for Community Development

Platel Group Foundation for Community Development is a Palestinian independent non-profit organization that represents the developmental arm of Paltel Group and its companies; it was established in 2008, and dedicates its efforts to social and economic development in Palestine, as a direct response to the growing needs of the Palestinian society. Paltel Group Foundation is the first foundation of its kind in Palestine, as it is a self-financing local institution that receives support from Paltel Group's companies (Jawwal, PalTel, Hadara, and Reach). The Foundation focuses on the various forms of youth empowerment by providing equal opportunities to all segments of the society in the fields of education and technology, due to the Foundation's belief in their role in advancing the social, and through empowering a society based on knowledge and taking initiatives.

Our Values

- Transparency and integrity.
- Adoption of innovation as the basis for social change.
- An integrated approach to human development.

PalTel Group Foundation develops and implements projects and programs that provide hope and equal opportunities for youth, through

- Investment in knowledge, education, and innovation, by providing scholarships and educational programs, in order to empower youth, build a better future, and achieve sustainable development.
- Create a knowledgeable society by enhancing the culture of information technology, to reduce the digital gap, and provide greater entrepreneurial opportunities for youth.
- Enable women to actively participate in social development, by supporting income-generating projects and community-based businesses.
- Create a healthy and safe environment for all segments of the Palestinian society, by adopting a comprehensive approach, in order to achieve welfare through supporting health, sports, culture and arts.

Our Mission

To contribute to the advancement of sustainable social development, and empowerment of Palestinian youth, and to achieve a decent life for Palestinian families and communities.

Paltel Group 111

Keep on Touch

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